



PRIME CHANGE

Capabilities Statement

PRIMECHANGE LLC

**Empowering Businesses Through Innovation and
Data-Driven Strategies**

Company Overview

PrimeChange LLC is a certified woman-owned small business providing strategic consulting, project management, and data analytics services. Founded and led by PMP-certified technologist and business strategist Tzega Abera, PrimeChange helps public and private sector clients solve complex business challenges through customized, scalable, and results-oriented solutions.

We specialize in guiding organizations through process improvement, technology integration, and business transformation, driving efficiency, reducing costs, and enabling sustainable growth.

Capabilities

- Business Consulting
- Project Management
- Data Analysis & Insights
- Process Improvement
- IT Systems Support

Differentiators

- 15+ years of federal and commercial experience.
- PMP-certified leadership with a Master's in Business Administration and a Bachelor's in Computer Science.
- Proven cost savings: Led Lean Six Sigma initiatives, saving \$2.8M at USDA.
- Dual expertise in business strategy and technical systems development.
- Commitment to high-quality deliverables, client satisfaction, and stakeholder collaboration.
- Women and minority-led small business with global and cross-sector insight.

Past Performance

- U.S. Food & Drug Administration (FDA)
- U.S. Department of Agriculture (USDA)
- Montgomery County Government
- Montgomery County Web-Based IT System

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CERTIFICATIONS

- PMP (Project Management Professional)
- Lean Six Sigma
- Data Science Certification – Springboard

NAICS Codes:

- 541611
- 541512
- 541519
- 541618
- 541690

OMWBE Certification:
M3F0030030

SCS certification: 6617